FINANCIAL REPORT

(Reviewed)

December 31, 2009

Under provisions of state law, this report is a public document. A copy of the report has been submitted to the entity and other appropriate public officials. The report is available for public inspection at the Baton Rouge office of the Legislative Auditor and, where appropriate, at the office of the parish clerk of court.

Release Date 7/38/10

LOUISIANA INDUSTRIAL DEVELOPMENT EXECUTIVES ASSOCIATION

Baton Rouge, Louisiana

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INDEPENDENT ACCOUNTANTS' REVIEW REPORT

Board of Directors Louisiana Industrial Development Executives Association Baton Rouge, Louisiana

We have reviewed the accompanying statement of assets, liabilities and net assets – modified cash basis of the LOUISIANA INDUSTRIAL DEVELOPMENT EXECUTIVES ASSOCIATION (Association) (a nonprofit organization) as of December 31, 2009, and the related statement of revenues, expenses, and changes in net assets – modified cash basis for the year then ended, in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants. All information included in these financial statements is the representation of the management of the Association.

A review consists principally of inquiries of Association personnel and analytical procedures applied to financial data. It is substantially less in scope than an audit in accordance with generally accepted auditing standards, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in conformity with the modified cash basis of accounting.

Certified Public Accountants

taulle : Windler LLC

Baton Rouge, Louisiana May 24, 2010

STATEMENT OF ASSETS, LIABILITIES, AND NET ASSETS - MODIFIED CASH BASIS

December 31, 2009

(See Independent Accountants' Review Report)

	2009
ASSETS	
Cash	\$ 119,184
Investment - certificate of deposit	34,121
Total assets	<u>\$ 153,305</u>
LIABILITY	
Deferred revenue	\$ 28,150
NET ASSETS, UNRESTRICTED	125,155
Total liability and net assets	<u>\$ 153,305</u>

STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET ASSETS - MODIFIED CASH BASIS

For the year ended December 31, 2009

(See Independent Accountants' Review Report)

REVENUES	
Grants .	\$ 152,846
Registration fees and sponsorships	110,995
Dues	36,814
Interest	587
Total revenues	301,242
EXPENSES	
Program services:	
Member meetings	196,866
Sponsorships and awards	3,200
Management and general:	
Professional	44,400
Office services	11,066
Telephone and internet	974
Other	3,308
Total expenses	259,814
Change in net assets	41,428
NET ASSETS	
Beginning of year	83,727
End of year	\$ 125,155

NOTES TO FINANCIAL STATEMENTS - MODIFIED CASH BASIS

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Operations

The Louisiana Industrial Development Executives Association (Association) is a non-profit Louisiana corporation chartered in 1964 under the 501(c)(6) provisions of the U.S. Tax Code. The membership in the Association is open to professional and volunteer persons/groups seeking to promote the economic health and vitality of the State of Louisiana. The expressed purpose of the Association and its membership is to create new job opportunities by encouraging companies to locate in Louisiana and to assist resident industries to expand.

The Association provides its members and others with opportunities for dialogue, education, advancement and improvement in all aspects of industrial, economic and community development in Louisiana through meetings, seminars, communications, publications and other programs and activities. The Association seeks to articulate and advocate the needs and interests of the State of Louisiana's industrial, economic and community developers and their constituents before legislative, administrative and judicial branches of local, state and national governments.

The Association's revenues consist primarily of dues from its members, state grants and registration fees for its meetings.

Accounting policy

The Association's accounts are maintained on the modified cash basis, and the statement of assets, liabilities and net assets and the statement of revenues, expenses, and changes in net assets reflect only cash received and disbursed. Therefore, receivables and payables, accrued income and expenses, and amortization and depreciation, which may be material in amount, are not reflected in the accompanying financial statements. As such, these statements are not intended to present the financial position, results of operations and cash flows in conformity with generally accepted accounting principles.

Basis of presentation

The Association reports its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. The Association does not have any temporarily restricted or permanently restricted net assets at December 31, 2009.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Estimates

The preparation of financial statements requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Cash

Cash held consists of the Association's operating bank account.

Certificates of deposit with a maturity of greater than three months are classified as investments.

Investment valuation and income recognition

The Financial Accounting Standards Board Accounting Standards Codification, Fair Value Measurements, (ASC 810), establishes a framework for measuring fair value which provides a fair value hierarchy that prioritizes the sources of pricing information (inputs) to valuation techniques used to measure fair value. The highest priority is given to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy under ASC 810 are described as follows:

Level 1 – Unadjusted quoted prices for identical assets or liabilities in active markets that the Association has the ability to access. The Association does not have any level 1 inputs.

Level 2 – Inputs including:

- Quoted prices for similar assets or liabilities in active markets;
- Quoted prices for identical or similar assets or liabilities in inactive markets;
- Inputs other than quoted prices that are observable for the asset or liability;
- Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 – Inputs that are unobservable and significant to the fair value measurement. The Association does not have any level 3 inputs.

Excess funds of the Association are invested in a certificate of deposit to maximize earnings until such time that these monies are needed for organizational expenses. Certificates of deposit (measured with level 2 inputs) are recorded at cost which approximates fair market value.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Deferred revenues

Deferred revenues represent dues and sponsorships collected in 2009 for services and programs to be provided or held in 2010.

Income taxes

The Association is exempt under section 501(c)(6) of the Internal Revenue Code of 1986. The Association has filed for and received income tax exemptions in the various jurisdictions where it is required to do so. The Association files Form 990 tax return in the U.S. federal jurisdiction. The Association adopted the provisions of ASC 740, Accounting for Uncertainty in Income Taxes, on January 1, 2009. Management of the Association believes it has no material uncertain tax positions and, accordingly, it will not recognize any liability for unrecognized tax benefits.

NOTE 2 - SUBSEQUENT EVENTS

In preparing these financial statements, the Association has evaluated events and transactions for potential recognition or disclosure through May 24, 2010, the date the financial statements were available to be issued.

INDEPENDENT ACCOUNTANTS' REPORT ON APPLYING AGREED-UPON PROCEDURES

December 31, 2009



INDEPENDENT ACCOUNTANTS' REPORT ON APPLYING AGREED-UPON PROCEDURES

Board of Directors Louisiana Industrial Development Executives Association Baton Rouge, Louisiana

We have performed the procedures enumerated below, which were agreed to by the management of the Louisiana Industrial Development Executives Association (Association), solely to assist you in evaluating the management's assertions about the Association's compliance with the certain laws and regulations for the year ended December 31, 2009. This agreed-upon procedures engagement was conducted in accordance with Statements on Standards for Attestation Engagements established by the American Institute of Certified Public Accountants, and applicable provisions of Government Auditing Standards, published by the United States Comptroller General. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose.

With respect to your representations relating to the federal, state, and local awards compliance, as of December 31, 2009, and for the year then ended, we applied the following agreed-upon procedures:

1. Determine the amount of federal, state and local award expenditures for the fiscal year, by grant and grant year.

The Association was awarded three State of Louisiana, Department of Economic Development grants during 2009, as follows:

Grant description	CFMS #	Am	Amount expended	
CoreNet Global Conference	678418	\$	40,000	
Tier 2 – Regional Award	674276		63,346	
LED - economic development	686317		49,500	

The Associated did not receive any federal awards during 2009.

2. For each federal, state, and local award, we performed the following procedures:

We randomly selected six disbursements from the awards administered during the period under examination, and traced the disbursements to supporting documentation as to proper amounts and payees. All disbursements received approval from proper authorities, and were properly coded to the correct funds and general ledger accounts. Based on our review of disbursements, the state awards complied with the grant agreements, in terms of activities allowed or unallowed, eligibility, and reporting.

- 3. One program was closed out during 2009. The reports submitted agreed to the entities records.
- 4. The open meetings law is not applicable to the Association.
- 5. For all grants exceeding five thousand dollars, the grantor is required to provide the grantee with a comprehensive budget.

The agreements above provided a comprehensive budget that included the purpose and duration, specific goals, objectives, and measures of performance. Based on our review of the grant agreements, the grants comply with the state laws and regulations in terms of budget, purpose, and duration.

6. There were no reported prior year comments and recommendations

We were not engaged to and did not conduct an examination, the objective of which would be to express and opinion on the compliance with the laws and regulations. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the Board of Directors and management of the Louisiana Industrial Development Executives Association, and is not intended to be, and should not be, used by anyone other than these specified parties. Under Louisiana Revised Statutes 24:513, this report is distributed by the Louisiana Legislative Auditor as a public document.

Certified Public Accountants

Faulle Windler LLC

Baton Rouge, Louisiana May 24, 2010

LOUISIANA ATTESTATION QUESTIONNAIRE (For Attestation Engagements of Quasi-public Agencies)

March 15, 2010

Faulk & Winkler, LLC 6811 Jefferson Hwy. Baton Rouge, LA 70806

In connection with your review of our financial statements as of December 31, 2009 and for the period then ended, and as required by Louisiana Revised Statute 24:513 and the *Louisiana Governmental Audit Guide*, we make the following representations to you. We accept full responsibility for our compliance with the following laws and regulation and the internal controls over compliance with such laws and regulations. We have evaluated our compliance with the following laws and regulations prior to making these representations.

These representations are based on the information available to us as of May 24, 2009.

Federal, State, and Local Awards

We have detailed for you the amount of federal, state and local award expenditures for the fiscal year, by grant and grant year.

Yes [x] No []

All transactions relating to federal, state, and local grants have been properly recorded within our accounting records and reported to the appropriate state, federal, and grantor officials.

Yes [x] No []

The reports filed with federal, state, and local agencies are properly supported by books of original entry and supporting documentation.

Yes [x] No []

We have complied with all applicable specific requirements of all federal, state, and local programs we administer, to include matters contained in the OMB Compliance Supplement, matters contained in the grant awards, eligibility requirements, activities allowed and unallowed, and reporting and budget requirements.

Yes [x] No []

Open Meetings

Our meetings, as they relate to public funds, have been posted as an open meeting as required by R.S. 42:1 through 42:13 (the open meetings law).

N/A

Yes[] No[]

Budget

For each federal, state, and local grant we have filed with the appropriate grantor agency a comprehensive budget for those grants that included the purpose and duration, and for state grants included specific goals and objectives and measures of performance

Yes[x] No[]

Prior Year Comments

We have resolved all prior-year recommendations and/or comments.

N/A

Yes[] No[]

Date

We have disclosed to you all known noncompliance of the foregoing laws and regulations, as well as any contradictions to the foregoing representations. We have made available to you documentation relating to the federal, state, and local grants, to include the applicable laws and regulations.

We have provided you with any communications from regulatory agencies or other sources concerning any possible noncompliance with the foregoing laws and regulations, including any communications received between the end of the period under examination and the Issuance of this report. We will also disclose to you, the Legislative Auditor, and the applicable state grantor agency/agencies any thousand prompliance that may occur up to the date of your report.

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